

Stanley Residents Association Ltd

赤柱居民會有限公司

96, Stanley Main Street, Stanley 赤柱大街 96 號 Tel: 28130564 / 28132586 Fax: 2813 5704 www.dragonboat.org.hk stanleydragonboat@ymail.com

2013 永明金融赤柱國際龍舟錦標賽 SUN LIFE STANLEY INTERNATIONAL DRAGON BOAT CHAMPIONSHIPS 2013

本年度赤柱國際龍舟錦標賽將於二零一三年六月十二日[星期三]於赤柱正灘舉行,本會現接受各界組隊報名參加,由於 名額有限,務請貴機構盡快報名,先到先得。

This year the annual Tuen Ng Dragon Boat Races will be held at Stanley Main Beach on Wednesday 12th June 2013. Entries are limited and applications will be accepted by a first-come-first-served basis due to overwhelming demand in recent years, therefore, you are advised to apply early to ensure your place.

報名方法 Application Method

請於五月二十日前填妥報名表格[R],連同劃線支票抬頭為「赤柱居民會有限公司」寄交本會,亦可將報名費直接存入「匯豐銀行046-007829-001」(銀行手續費自付),其後將收據連同報名表寄回本會。

Please complete the entry form [R] and return it to our office with a crossed cheque which should be made payable to "Stanley Residents Association Limited" for the appropriate entry fee before May 20th, or you can pay it via bank transfer to "HSBC 046-007829-001", send the bank receipt together with the application forms to our office. Teams are responsible for the bank admin. charges.

報名費 Entry Fee

(I) HK\$13,800 包括: HK\$3500參賽費、10小時練習及器材、龍舟紀念T恤20件、20公升防水袋乙個

Includes HK\$3500 entry fee, **10-hour practice session with equipments**, 20 souvenir T-

shirts, one 20L Dry Bag

(II) HK\$16,500 包括: HK\$3500参賽費、10小時練習及器材、龍舟紀念T恤20件、20公升防水袋乙個及龍舟專

用短褲20條

Includes HK\$3500 entry fee, 10-hour practice session with equipments, 20 souvenir T-shirts, one 20L Dry Bag and 20 padded paddling shorts.

揀選練習時間 Choosing Practice Time slot

報名時請填妥練習時間表格[T]以便本會為各隊編定十小時練習,日期為20/4/2013至6/6/2013。如隊伍雖額外練習,請參閱表格[X],需另行收費。

Please clearly complete form **[T]** by specifying the times and dates of your preferred 10-hour practice for the period from 20th April to 6th Jun, 2013. Additional practice sessions can be arranged and paid separately, please indicate on Form **[X]** if needed.

如有意贊助賽事、在比賽場刊發放貴公司訊息,請與本會聯絡。另外,本會可為參賽隊伍訂製制服,如有疑問,請瀏覽網址www.dragonboat.org.hk 或致電本會,電話: 2813 0564 / 2813 2586。

Please contact us for programme advertising or other sponsorship, besides, custom-made uniform can be ordered through our association. Should you have any enquiry, please visit our website www.dragonboat.org.hk or contact us on 2813 0564 / 2813 2586.

Best Regards,

王錦泉 主席 Alson, K. C. Wong (Mr.) Chairman



Stanley Residents Association Ltd

赤柱居民會有限公司

96, Stanley Main Street, Stanley 赤柱大街 96 號 Tel: 28130564 / 28132586 Fax: 2813 5704

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[R]

www.dragonboat.org.hk stanleydragonboat@ymail.com

| 永明金融赤柱國際龍舟錦標賽 幸 | 報名表 |
|-----------------|-----|
|-----------------|-----|

Sun Life Stanley International Dragon Boat Championships - Application Form Race Date: 12 June, 2013, Wednesday (Tuen Ng Festival) 比賽日期: 2013年6月12日, 星期三(農曆五月初五)

地點: 赤柱正灘 賽程: 270 米

Venue: Stanley Main Beach Course Length: 270m

| 截止日期: 2013 年 5 月 20 |) 日 | | Deadline: 20 | May 2013 | | | | |
|---|-----------------------------|------------------------------|--------------------|---------------------------|--------------------|-------------------------------|-------------|---------|
| | | * Please print in BLC | OCK letters * | 請用正楷填寫 | | | | |
| 隊伍名稱 | 中文名 CHINESE | | | | | | | |
| TEAM NAME | 英文名 ENGLISH | | | | | | | |
| * Please avoid abbreviation in | team name, it will be shown | n in race publication / anno | ouncements * 隊 | 名請勿用簡寫,隊伍名稱將 | 了 會刊登在大會 | 刊物 | | |
| 機構 | | | | | | | | |
| ORGANISATION | | | | | | | | |
| 通訊地址 | | | | | | | | |
| POSTAL ADDRESS | | | | | | | | |
| 參賽組別 | 男子甲組 (20/P) | | (20/P) | 混合組 (20/1 | P) | 女- | 子組 (20/P) | 1 |
| ENTRY GROUP | Men Class A | Men C | lass B | Mixed | | | Ladies | |
| (PLEASE TICK ONE 請選其一) | 名字 | | | 電話 | | 手提 | | |
| 領隊 | Name | | | Tel | | Mobile | | |
| TEAM MANAGER | 電郵 | | | 傳真 | | | | |
| | Email | | | Fax | | | | |
| 1 A-C-0-90T | 名字 | | | 電話 | | 手提 | | |
| 聯絡人 CONTACT PERSON | Name 電郵 | | | Tel 傳真 | | Mobile | | |
| JOHIAGI I EROOM | 电野 Email | | | Fax | | | | |
| 去年成績 | | | | • | | | | |
| RESULT LAST YEAR | | | | | | | | |
| | | | | | | | (PLEASE TI | CK ONE) |
| Package (I) HK\$13,800 | n | | | | HK\$ | 13 | 3,800 | CK ONE) |
| Package (II) HK\$16,50 | | paddling shorts | | | HK\$ | | 6,500 | |
| Extra Practice | HK\$450 / hour | X | | hour(s) = | HK\$ | | , | |
| Steersman Fee | HK\$220 / hour | X | | hour(s) = | HK\$ | | | - |
| Trainer Fee | HK\$400 / hour | X | | hour(s) = | HK\$ | | | |
| Race Day Booth Renta | | | | booth(s) = | HK\$ | | | |
| Race Day Steersman | | am for whole day X | | person(s) = | HK\$ | | | |
| Warm-up Races 2013 | | th one Booth and offic | | | HK\$ | _ | | |
| Short Course Races 2 | | th one Booth and offic | | · | HK\$ | ₩ 87 / 10 - 1 - | | |
| 如比賽當日及練習期間 | | | | | | | | ol. |
| Please attach a copy of steersman / coach for e | | | erriit along w | ntri triis application, | ii you do i | iot require | the officia | aı |
| otooroman, oodon for c | on practice on the | raco day. | | ТОТ | AL HK\$ | | | |
| | | | | .01. | · 1 | | | |
| 付款方法 Payment Met | thod (please tick one) | | * Please atta | ich a copy of the payment | t reference. * | 青連同轉帳收拾 | 據 | |
| □ 支票號碼 Cheque No. | | | □銀行轉帆 | 長參考號碼 Bank Trans | fer Ref. No. | | | |
| 知名 DANIK | | | 如信 DANU | | | | | |
| 銀行 BANK 金額 AMOUNT | | | 銀行 BANK 金額 AMOU | INT | | | | |
| 發票日期 Issue Date | | | | ansfer Date | | | | |
| | | | | | | | | |
| *遞交參賽表格時必須連 | | | | | _ | _ | | |
| *A completed liability w | | | oe submitted | with the application | form, form | ns can be | found on | SDBA |
| website, failure to subm | nit the form will result | in disqualification. | | | | | | |
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| 領隊簽名 | ıro | 公司/機構蓋印 | nnu / Ormani | | 背日期 Nicotion Do | to. | | |
| Team Manager's signatu | li e | Chop of Compa | any / Organiza | ион Арр | olication Da | ite | | |
| 賽會專用 FOR OFFICIAL | L USE ONLY | | | | | | | |
| Date Received | | Received by | | Payme | nt | | | |

2013 永明金融赤柱國際龍舟錦標賽 SUN LIFE STANLEY INTERNATIONAL DRAGON BOAT CHAMPIONSHIPS 2012

報名須知 Notes of Application

比賽申請 Race Application

- 1. 「男子組」甲組(精英組)只限 40 隊,在之前一年所有甲組之隊伍及乙組盃賽前三名獲甄選參加,所剩餘額本賽會根據去年成績作出編排,唯賽會容許協商。首次參賽隊亦視乎實力而定。只有甲組隊伍可晉級「赤柱龍舟錦標賽金盃總決賽」。
 - Class A is the Elite grade and it is limited to 40 teams, only team from class A will be able to advance to the Overall (Gold Cup) Grand Final. All of the existing Class A teams from pervious year as well as the winners (champion, 1st runner-up, 2nd runner-up) of the Class B Cup final in pervious year will be classified as Class A this year. Other teams are negotiable.
- 2. 比賽人數為全船 20 人,包括 18 名樂手及 1 名舵手、1 名鼓手,每場出賽人數不可少於 16 人,包括舵手及鼓手。女子隊除舵手及鼓手可用男子外,其他隊員必須為女性,但男子組別可允許女性隊員參加。混合組每隊出賽時不可少於 8 位女樂手。後備人數不限,隊伍雖準備全隊名單以便大會審查。且全隊體重平均值不得超過 200 磅。
 - Each boat is limited to 20 people (Including the helmsman and drummer) and teams are needed to have at least 16 people for each race. The average weight of the crew must not exceed 200 pounds per person. Each member of Ladies' teams must be female except the helmsman & drummer, but for men's boats the teams can be mixed. Mixed Teams must have a minimum of 8 female paddlers on board.
- 3. 各類組別,均設有盃賽及碟賽。比賽資料刊登於當日的程序表內及本會網站。
 There are individual Cup and Plate events for each class. Detailed regulations and arrangements of the Race will be printed on the race programme and our website.
- 4. 一經報名付費, 如退出或棄權, 費用概不發還。寄出前請自行複印存檔。
 The Entry Fee is non-refundable, even in the cases of team withdrawal. Please keep a photocopy of your application forms for future reference.

練習 Practice

- 1. 本會在二月起提供額外練習機會予有需要「提早訓練」之隊伍,費用為每小時港幣 450 元。留意此乃特別計劃,與表格 T 內顯示的 20/4,21/4,27/4/2013 至 6/6/2013 內之十小時指定時間練習有別。若有需要, 請填寫(X)表格。 The Association will start to provide extra practice in February due to the popular demand, and the charge for each additional practice is HK\$450 per hour, please clearly complete Form [X] if needed. Kindly be noted this period is just for additional training, teams can only choose the 10-hour practice session from 20,21,27th April to 6th Jun, 2013, as shown in Form [T].
- 2. 每隊在報名時獲分配十小時練習,練習期由 20/4,21/4,27,28/4/2013 至 6/6/2013 止。請於附夾的時間表中自行選定十小時練習時間,以「✓」代表「首選」及以「X」代表「次選」,填妥後請連同報名表交回本會再作編配,稍後另行通知。如缺席者及遲到者,不得要求補時。請盡早填寫表格及交付費用寄回,方可獲優先編配。 Each entry is entitled to get 10-hour practice, the practice period will start on 20°21, 27,28 April till 6 Jun 2013. Please "✓" 10 time slots to indicate your preferred practice sessions and mark "X" for another 10 time slots as your second choice. Upon receipt of your application and the payment, your requested time slots will be confirmed by the Association and a finalized-timetable will be sent to you.
- 3. 練習時間表分發後,若有意取消、更改或增加原已預訂之練習時間,請於4個工作天前知會及須經本會同意,否則將不予退款或重新安排訓練時間。
 - Once the practice timetable is confirmed, any request of cancellations, alterations or additional practices need to inform and get the approval from the Association 4 working days in advance, otherwise, no refund or reschedule will be provided.
- 4. 訓練和比賽地點為赤柱正灘,赤柱龍舟協會龍舟訓練中心 (香港航海學校旁)。參加者可以乘坐 6、6X、63、65、73、260、973 和 14 號巴士到達赤柱巴士總站,往赤柱警署方向步行約 2 分鐘,亦可乘搭小巴 40 號或 52 號至海風徑下車 ,步行約 1 分鐘。
 - The location of practices and races is Stanley Dragon Boat Training Centre, which situated at Stanley Main Beach (Next to Hong Kong Sea School). Participants can get to the Stanley Bus Terminus by bus no. 6, 6X, 63, 65, 73, 260, 973 or 14, then reach to the training centre from Stanley Police Station side about 2 minutes walk, or take mini bus no. 40 or 52 to Hoi Fung Path about 1 minute walk.
- 5. 所有龍舟設施使用者必須為申請機構之會員/員工,如有違規,本會有權取消該機構的申請而不須退還款項。 Dragon Boat facilities should only be used by staff/members from applicants (registered participants), if any violations, the Association will cancel the organization's application without refund.

6. 本會職員有權拒絕違反場地使用者使用設施,而不予退款。

Any participant who breaches instructions given by the officials is liable to be expelled from using the Association's facilities without any refunds.

- 7. 所有龍舟設施均由本會安排。
 - All Dragon Boat Facilities should be arranged by the Association.
- 8. 若天氣在以下情況 (圖示),請致電本會 (2813 0564 / 2813 2586) 查詢練習是否進行。如賽會掛出紅旗或響起訊號,即表示召回所有龍舟,所有練習暫停。

In unfavorable weather conditions (see below table), please contact the Association at 2813 0564 or 2813 2586 to confirm whether or not it is still safe for practice. When the red flag is hoisted on Stanley Main Beach, all boats are required to return to shore immediately and all practices will be cancelled.

| 雷暴警告 Thunderstorm Warning | 一號、三號颱風訊號 Typhoon Signal #1 and #3 | 紅色暴雨警告 Red Rainstorm Signal |
|------------------------------|---------------------------------------|--------------------------------|
| 強烈季候風信號 | 強勁東風 | - |
| Strong Monsoon Signal | Strong Easterly Winds | |

9. 如因天氣欠佳暫停之練習,舵手費及教練費用概不發還。

In unfavorable weather conditions, there will be no refund for the fee of steersman and trainer.

舵手/教練 Steersman/Trainer

1. 貴隊在練習期若需聘用賽會舵手或教練 (每小時舵手費220元/教練費400元) ,請於練習時間表填上符號 **`S** *"* (舵手) 及/或 **`T** *"* (教練)。

Should you require a steersman (HK\$220/hr) and / or a trainer (HK\$400/hr) from us <u>during pre-race practice</u>, please indicate the session(s) by marking an **"S"** and / or a **"T"** respectively against the time slot requested in the attached official practice timetables.

2. 以劃線支票寄回本會,抬頭填寫「赤柱居民會有限公司」,**費用收訖方可作實**。安排需時,請提早預約。若臨時申請舵 手,費用每小時**350**元。

Send a cheque to the Association for the relevant steersman and trainer fees payable to "Stanley Residents Association Ltd." Your booking will only be confirmed when payment is received. Please allow 10 working days for processing your request. On-site ad hoc requests for steersman will be charged HK\$350/hr.

3. 任何隊伍不得私下與舵手/教練安排交易,亦不可把現金交予舵手/教練。如有需要,請於練習當日將款項交予本會職員。

No teams are allowed to deal with the SRA appointed steersman or trainer directly and by-pass the proper booking procedures. Please make your payment to SRA officials during the practice if necessary.

- **4.** 為方便賽會安排,如需在「<u>比賽當天」聘用賽會舵手</u>,費用\$450(全日) 必須在一個月前辦理。
 For booking steersman ON THE RACE DAY, the charge will be HK\$450 (for whole day). <u>Payment should be settled</u> one month in advance.
- 5. 所有參賽隊舵手需經本會考核,獲發許可證方可在練習期間及比賽當日掌舵。如有需要,請務必在遞交參賽表格前與本會聯絡。

All steersmen must be assessed and registered with the SRA prior to practice and race day. Please contact us before submitting the application form if your team will use your own steersman.

6. 所有參賽隊自行安排之教練,必須持有本會發出的有效許可證。申請書可在本會網站下載或與本會職員聯絡。 All trainers must be registered with the SRA prior to practice. Please contact to the office / visit the official website to get the application form.

其他 OTHERS

1. 帳篷租借 BOOTH RENTAL

所有隊伍均可在比賽日租用帳篷,租金為2000元(3米 X 3米 X2.5米(H)),不可自備。隊伍可自備隊伍橫額,尺寸為3米闊及20厘米高。所有帳篷位置均由本會安排,帳篷位置有限,請盡快報名。

Teams are entitled to rent booths/tents for their paddlers during the event day. Each booth is 3m x 3m in size and the **rental cost is HK\$2,000 per booth.** Only Association approved and produced booths are permitted. Teams are permitted to hang a specific size banner across the front of their booth and the banner size should be 3m (wide) x 20cm (high) with a team name or logo. The location of the booths will be decided by the Association. Space for team booths is limited and they will be allocated on a first-come-first-served basis.

2013 永明金融赤柱國際龍舟錦標賽

Sun Life Stanley International Dragon Boat Championships 2013 PRACTICE BOOKING FORM

[Form T]

NAME OF TEAM 隊名:

TEAM CODE

*請在4月20號至6月6日之間選擇10個小時的練習。參加訓練時, 請出經本會確認之表格。

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|----|----------------------|------------------|----------|---------------------|----------------|--------------------------|------------------------|------------------|-------------------------|------------|---|-------------|
| _ | | Time | 09;00 | 10; _, 00 | 11:00 | 12:15 | 13:15 | 14:15 | 15:15 | 16:15 | 17:15 | 18;1 |
| te | 00 4 | 1/0-4) | 09:55 | 10:55 | 11:55 | 13:10 | 14:10 | 15:10 | 16:10 | 17:10 | 18:10 | 19:1 |
| | 20 April 21 April | (Sat) (Sun) | | | | | | | | | | - |
| | 21 April | (Sull) (Sat) | | | | | | | | | | |
| | 28 April | (Sun) | | | | | | | | | *************************************** | |
| | | 1\0 0 / | | | . . | | 29 | April | (Mon) | | | |
| | | | | | | | 30 | April | (Tue) | | | |
| | 1 May | (Wed) | | | | | | | | | | |
| | | | | | | | | May | (Thu) | | | <u> </u> |
| | 4 May | / Cat \ | | | T | 1 | 3 | May | (Fri) | | | 1 |
| | 4 May 5 May | (Sat) (Sun) | <u> </u> | | | | | | | | | |
| | <u> </u> | | | | | | 6 | May | (Mon) | | | |
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| | 44.88 | | | | 1 | T | 10 | May | (Fri) | | | |
| | 11 May 12 May | (Sat) (Sun) | | | | | | | | | | |
| | ı∠¦ıvıdy | (Sull) | . I | L | <u> </u> | <u> </u> | 12 | B May | (Mon) | | .l | , <u> </u> |
| | | | | | | | | May | (Tue) | | | · |
| | | | | | | | | May | (Wed) | | | |
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| | | | | | | ······· | 17 | May | (Fri) | The Birt | hday of the | Buddh |
| | 18 May | (Sat) | | | | | | | | | | |
| | 19 May | (Sun) | | | | | 20 |) May | (Mon) | | | |
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| | | | | | | | | May | (Wed) | | | · |
| | | | | | | | | B May | (Thu) | | | |
| | | | | | | | 24 | May | (Fri) | | | |
| | 25 May | (Sat) | · | | | The 8 th Star | ley Dragon | Boat Warm | -up Races | | | , |
| | 26 May | (Sun) | <u> </u> | | <u> </u> | | | | | | | |
| | | | | | | | | 7 May 8 May | (Mon) (Tue) | | | |
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| | | | | | Extra | Practice 額 | | ., | (110) | | | Ė |
| | | | | | | | | ⁷ Jun | (Fri) | | | |
| | 8 Jun | (Sat) | | | | | | | | | | |
| | 9 Jun | (Sun) | | | | | | | | | | |
| | 12 Jun | (Wed) | | | fo Stanlar In | tornotional | 10 - 11 Tragon Boat | Jun Champian | Closed ships 2013 (T | uon Na Es- | tival\ | |
| | 12 Juli | (vvea) | | Sun Li | ie Stailley In | terriational i | ragon Boaı 13 - 14 | | Closed | uen ny res | uvai) | |
| | 15 Jun | (Sat) | | | | | 13 - 14 | | J.0364 | | | ļ |
| | 16 Jun | (Sun) | | | . <u>L</u> | | | | | | | |
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| | | | | | | | | Jun | (Tue) | | | |
| | | | | | | | | Jun | (Wed) | | | |
| | Closed | | | | | | |) Jun | (Thu) | | | |
| | 22 Jun | (Ca4) | | | | | 21 | Jun | (Fri) | | | <u> </u> |
| | 22 Jun 23 Jun | (Sat) (Sun) | | | | | | | | | | · |
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| | | | | | | | 26 | Jun | (Wed) | | | |
| | | | | | | | | ' Jun | (Thu) | | | ļ |
| | | | | | | | 28 | Jun | (Fri) | | | |
| | 29 Jun | (Sat) | | | | | | | | | | |

額外訓練時間表 EXTRA PRACTICE TIMETABLE 2013 [Form X] Team name 隊名: Team Code: Time 17:15 18:15 09:00 10:00 11:00 12:15 13:15 14:15 15:15 16:15 18:10 09:55 10:55 13:10 17:10 15:10 11:55 14:10 16:10 19:10 Date 2 Feb (Sat) 3 Feb (Sun) 4 Feb (Mon) (Tue) 5 Feb 6 Feb (Wed) 7 Feb (Thu) 8 Feb (Fri) 9 Feb (Sat) 10 Feb (Sun) 11 - 13 Feb (Mon - Wed) Lunar New Year 14 Feb (Thu) 15 Feb (Fri) 16 Feb (Sat) 17 Feb (Sun) 18 Feb (Mon) 19 Feb (Tue) 20 Feb (Wed) (Thu) 21 Feb 22 Feb (Fri) 23 Feb (Sat) 24 Feb (Sun) 25 Feb (Mon) 26 Feb (Tue) 27 Feb (Wed) 28 Feb (Thu) 1 Mar (Fri) 2 Mar (Sat) (Sun) 3 Mar 4 Mar (Mon) 5 Mar (Tue) 6 Mar (Wed) 7 Mar (Thu) 8 Mar (Fri) 9 Mar (Sat) 10 Mar (Sun) 11 Mar (Mon) 12 Mar (Tue) 13 Mar (Wed) 14 Mar (Thu) 15 Mar (Fri) 16 Mar (Sat) 17 Mar (Sun) 18 Mar (Mon) 19 Mar (Tue) 20 Mar (Wed) 21 Mar (Thu) 22 Mar (Fri) 23 Mar (Sat) 24 Mar (Sun) 25 Mar (Mon) 26 Mar (Tue) 27 Mar (Wed) 28 Mar (Thu) 29 Mar (Fri) (Sat) 30 Mar 31 Mar (Sun) (Mon) 1 Apr 2 Apr (Tue) 3 Apr (Wed) (Thu) 4 Apr 5 Apr (Fri) 6 Apr (Sat) 7 Apr (Sun) 8 Apr (Mon) 9 Apr (Tue) 10 Apr (Wed) 11 Apr (Thu) 12 Apr (Fri) 13 Apr 14 Apr (Sat) (Sun) 15 Apr (Mon) 16 Apr (Tue) 17 Apr (Wed) 18 Apr (Thu) 19 Apr (Fri) 22 Apr (Mon) 23 Apr (Tue) 24 Apr (Wed) 25 Apr (Thu) 26 Apr (Fri)

赤柱國際龍舟錦標賽廣告贊助

SPONSORSHIP AND ADVERTISING OPPORTUNITIES

每年端午節,赤柱居民會均會在赤柱正灘舉辦龍舟競渡,今年比賽將於6月12日(星期三)舉行。眾所周知,本賽事多年來均大受居港外僑與本地人士歡迎,例如去年更有多達250隊,約5000名健兒參賽,相信這會是一個很好的機會給各公司作宣傳。現誠邀貴隊或寶號贊助場刊及其他廣告:

This year the annual Tuen Ng Dragon Boat Races will be held at Stanley Main Beach on Wednesday 12th June 2013. It is one of the most exciting events in Hong Kong, we totally had 250 teams and 5000 paddlers took part last year, and we believe it will be a good chance to you to promote your organization during this fantastic event. Please find below sponsorship and advertising options as below,

1. 精美印刷場刊 SOUVENIR PROGRAMME

輯錄上屆彩照精華及比賽歷史等資料。本會除了向各參賽隊免費派發外,亦會送予有關傳媒機構與 政府部門。當天亦會公開發售。預計印刷**2000**本。

Advertise in the official souvenir programme which is distributed to all participating teams free of charge, and is sold on the race day. Circulation: 2,000 pcs. Estimated readership: 5,000 pax.

場刊廣告: 彩色每頁(A4) 港幣8,000元

Ad Rate: 4- Color Printed Page (A4), HK\$8,000

2. 船身廣告 HULL ADS

賽船兩旁貼上公司或機構之徽號/名稱(20厘米(高) x 90厘米(闊) x 2 張).

Print your company name or logo onto the hulls of a racing boat. Full colour printing onto a sticky label (20cm (high) x 90cm (wide) x 2 pcs) located on both sides of the boat between the dragon head and the drummer.

船身廣告: 每艘船港幣10,000元

Ad Rate: HK\$10,000 per dragon boat

3. 賽道廣告 FLOATING BANNERS

賽道宣傳充氣浮水廣告牌(1.5米立方)印刷5面兩色

Print your company name or logo onto an inflatable floating banner which will be located adjacent to the race course. Banner size is 1.5m (wide) x 1.5m (high) x 1.5m (deep). Printable size is 1m on all 5 sides in 2-color printed.

賽道廣告: 每個港幣8,000 Ad Rate: HK\$8,000 per each

4. 其他贊助 Other Sponsorships

如約有意作其他贊助,請跟我們的公關部聯絡

電話: 2813 0564/2813 2586

電郵: stanleydragonboat@ymail.com

For any sponsorship or advertising enquiries, please contact our official marketing

Phone: 2813 0564 / 2813 2586

Email: stanleydragonboat@ymail.com

ADVERTISING BOOKING REQUEST FORM

Reply Slip

Fax: 2813 5704

隊號

致:赤柱居民會

隊名

To: Stanley Residents Assn.

AD Deadline 廣告截止日期: 20 May 2013

永明金融赤柱國際龍舟錦標賽廣告及租用帳蓬表 SUN LIFE STANLEY INTERNATIONAL DRAGON BOAT CHAMPIONSHIPS

| Team Name: | Team Code: | | | | |
|---|---------------------|----------|--|--|--|
| 公司名稱 | | | | | |
| Company Name: | | | | | |
| 聯絡人姓名 | 電話 | | | | |
| Contact Person : | Tel: | | | | |
| | | | | | |
| Item | Ad Rate | Quantity | | | |
| 比賽場刊 SOUVENIR PROGRAMME | | | | | |
| ◆ Full Colour Page 全彩頁 | HK\$8,000 / page | | | | |
| ♦ Size :204mm X 286mm + 3mm | | | | | |
| 船身廣告 HULL AD | | | | | |
| ♦ Size: 20cm x 90cm | HK\$10,000 / boat | | | | |
| Please provide an artwork file (either ai or eps format required) | | | | | |
| | | | | | |
| 賽道浮水廣告 FLOATING BANNER | | | | | |
| ♦ Size: 1.5m X 1.5m X 1.5m | HK\$8,000 / each | | | | |
| ♦ includes production cost | | | | | |
| Please provide an artwork file (either ai or eps format required) | | | | | |
| 帳篷租借 BOOTH RENTAL | | | | | |
| ◆Size: 3m X 3m X (Height)2.5m | HK \$ 2,000 / booth | | | | |
| | | | | | |
| Total: HK\$ | | | | | |
| | | | | | |
| 負責人簽名及公司蓋印 | | | | | |
| Authorized Signature and Chop: | | | | | |
| | | | | | |

- ✓ One of our representatives will contact you upon receipt of this booking request to confirm your order and payment process.
- ✓ The order will only be completed upon receipt of payment.
- ✓ Please note that in all advertising, industry exclusivity will be extended to our event sponsors.
- ✓ Receipt of this request does not guarantee acceptance of your booking as available ad space may be gone at the time of booking.

贊助新建龍舟

Sponsor New dragon boats



致: 各參賽隊

本比賽規模日益宏大,有賴各方支持龍舟體育運動。本會龍舟以玻璃纖維製造,遊艇雙光面規格,乃同類龍舟的頂級產品,由本會自行研發。為吸引各公司及參賽隊伍贊助,讓有意贊助的隊伍以其公司或團體來為龍舟命名,以達至在我們這個全香港最受歡迎之龍舟比賽中,令貴機構之名字能矚目地展示於數萬名選手和觀眾眼前。

贊助費港幣七萬五千元, 在龍舟身上印上該公司機構之顯眼徽號/名稱。若有任何查詢,歡迎至電 2813 0564 或傳真 2813 5704 與本會職員聯絡。

Dear Sir/Madam,

The scale of the dragon boating event is rapidly increasing as a result of the fabulous support from all facets of the society. Stanley Residents Association is using fibre-glass dragon boats to replace the aging wooden boats. These boats are designed & developed by Stanley Dragon Boat association. You would also name one of the boats after your company or organization thus giving very visible exposure to over 30,000 competitors and spectators during the races.

The cost of Sponsorship is HK\$75,000 per boat, and a company or organization logo/name will be pasted on the boat hull throughout the year. If you have any questions, please don't hesitate to contact us at 2813 2586/2813 0564 or fax at 2813 5704.

| Yours sincerely, | | |
|---|--|--------------|
| K.C. Wong, Alson (Mr.) Race Director | ************** | ************ |
| [請以傳 | 回條 Reply slip 真傳送回 Please Fax to 2813 5704 | !] |
| 致 To: 赤柱居民會 Stanley Residents Ass | ociation Ltd. | |
| 本人/公司有意贊助赤柱龍舟錦標賽龍船 艘 We are interested in Sponsoring Dragon Bo | | HK\$ HK\$ |
| 機構 Organization: | | |
| 地址 Address: | | |
| 聯絡人姓名 Contact person: | 電郵 Email: | |
| 電話 Telephone: | 傳真 Fax: | |
| 負責人簽名印 Authorized Signature and Chop: | | |
| * Cheques should be made payable to "Stanley Resid" 支票須註明支付「赤柱居民會有限公司」並須劃線。 | | |

大會禮品

OFFICIAL PRODUCTS

The following official souvenirs, essential equipment and paddle apparel are available for purchase at the Race office which is located at 96 Stanley Main Street, and during practice at the SRA Dragon Boat Training Base at Stanley Main Beach.

以下禮品、龍舟用品和服裝可在平日辦工時間內於赤柱大街 96 號或練習時在赤柱正灘的龍舟基地購買:



- ✓ Custom printed apparel can also be produced upon request. Please allow 4 weeks for delivery from receipt of order and approved artwork. 歡迎訂製制服,印刷需時 4 星期。
- ✓ Please refer to our web site for more details. 詳細資料,請瀏覽本會網址: www.dragonboat.org.hk



Cheque

Received Date

Cheque # Cash

#

bγ

赤柱居民會有限公司

Stanley Residents Association Ltd.

Team Code

96, Stanley Main Street, Stanley Hong Kong 香港 赤柱大街96號 Tel: 2813 0564 / 2813 2586 Fax: 2813 5704

www.dragonboat.org.hk stanlevdragonboat@vmail.com

| | | | ***** | (| Order F | Form | • | • | a | | |
|------------------------|---|------------|---------------|----------------|--------------------|------------------------|------------|---------------------------|---------------------------------------|-----------------|----------|
| 隊名名稱 | | | | | | | | ^{絡人} t Person | | | |
| Team Name 電郵 | | | | | | | Contac | t i cison | | | |
| Email Tel 電話: | | | | Mobile手提 | | | | Fax 傳真: | | | |
| 161 电前. | | | | MODIIC 1-17 | | | | I UX 母長. | | | |
| | | | | Dry | Bag 防刀 | K袋 | | | | | |
| Size (Litre) | Ę | | | 20 | _ | 0 | | 12 | 50 | | |
| Price (HKD) | HK\$160 HK\$200 HK\$220 HK\$380 HK\$450 | | | | | | | | | | |
| Quantity | shasing 10 | Day Bogo | or more | | | | | | | — | Subtotal |
| 20% off for pure | chasing 10 | Dry Bags | | | | | | | | \$ | |
| 2: | | Cmall | S | ports GI | oves 運動 Medium | 助手套 | 1 | | 2 4 6 4 | | |
| Size HKD95 / pair | | Small | | | weatum | | | Li | arge | - - | Subtotal |
| 10 % off for pur | chasing 20 | pairs or m | ore, 20% o | ff for 40 pair | rs or more. | | | | | \$ | Captotal |
| | | | | Padd | ed Shor | ts | | | | | |
| Size | 22" | 24" | 26" | 28" | 30" | 32" | 34" | 36" | 38" | _ | |
| Lower | | 24 | 26 | 20 | 30 | 32 | 34 | 36 | 30 | | |
| Short HKD180) | | | | | | | | | | | |
| Long | | | | | | | | | | | |
| HKD180) | | | | | | | | | | | |
| Extra Long (HKD190) | | | | | | | | | | | Subtotal |
| price does not in | nclude emb | roidery ch | arges | | <u> </u> | | | | | \$ | |
| | | | Off | icial T-S | shirt 大會 | 記念衫 | | | | | |
| HKD 80 eacl | xxs | XS | S | М | L | XL | XXL | | Material | | |
| Chest width | 33" | 34" | 38" | 42" | 44" | 46" | 48" | | Fas.: Da. | | Subtotal |
| Quantity | | | | | | | | | Easy Dry | \$ | |
| 10% off for pure | chasing 20 | extra tees | or more, 15 | % off for pu | rchasing 40 | extra tees | or more ar | nd 20% off | for 60 tees or mor | re. | |
| | | | | Daddla F | Dog 站台 | 將左 | | | | = | |
| HKD 165 eac | ·h | | | Pauule I | Bag 龍舟 Quantity | | | | | _ | Subtotal |
| Purchase 10 pa | | or more wi | ill get 10% d | off | Quartity | | | | | | Oubtotal |
| | | | | N: -4:11 - d | \\/_4~ ± | FART IZ | | | | | |
| Size | | Rottle | (800ml) | Jistillea | Water 素 | | (24 bot | ttlos v 8 | 00ml) | | |
| Price (HKD) | | | bottle | | | Facr | - | / pack | , , , , , , , , , , , , , , , , , , , | - - | Subtotal |
| Quantity | | Ψ 0 7 | Dottilo | | | | ψ 100 | , paon | | \$ | Oubtotal |
| | | | | | | pul Essue A.F., Fr. F. | | | | - | |
| T | | D 111 | | ctrolytic | Drink 阎 | | | 50 | 20.12 | | |
| Size | | | (500ml) | | | Pac | k (24 bot | | 10ml) | | 0.14.4.1 |
| Price (HKD) | | \$ 10 | / bottle | | | | \$ 240 | / pack | | — | Subtotal |
| Quantity | | | | | | | | | | \$ | |
| | | | | | | | Grand | total | HKD | | |
| * Official ::- | 0.001. | | | | | | | • | | | |
| * Official us | е опіу | | | | | | | | | | |
| Payment | ΔΤΙΛ | | Transfer | # | | | | | | | |